Green Mountain Conservation Group FY20	P&L and FY21 E	Budget	
FY20 Approved, FY20 Actual, FY21 Budget General Income	FY 2020	Actual 2020	FY 2021
	-		
Ticket Sales - Ann. Meeting & other	\$2,500.00	\$790.00	\$2,000.00
Auction & Events Individual Donations <250	\$3,500.00	\$5,310.00	\$4,000.00
Individual Donations >250	\$21,500.00	\$23,302.00	\$32,150.00
	\$50,000.00	\$97,936.00	\$60,000.00
Business & Corporate	\$2,500.00	\$2,000.00	\$1,250.00
BHH - Facility Rental	\$750.00	\$0.00	\$0.00
Bequests	\$30,000.00	\$0.00	\$47,752.00
Town Contributions - Water Quality	_ \$10,500.00	\$5,700.00	\$8,600.00
Program Revenue - Water Quality	\$0.00	\$0.00	\$1,500.00
Interest	\$15.00	\$0.00	\$0.00
Miscellaneous Income	\$235.00	\$26.36	\$0.00
General Income subtotal	\$121,500.00	\$135,064.36	\$157,252.00
Grant Income	_		
NHDES - 2nd year balance due	\$29,000.00	\$29,000.00	\$0.00
NHCF - confirmed (20K + 4K D.A.)	\$4,000.00	\$24,000.00	\$20,000.00
Royal Little Family Fdn	\$45,000.00	\$55,000.00	\$20,000.00
Roy Foundation	\$0.00	\$2,500.00	\$15,000.00
Tamworth Foundation	\$5,000.00	\$5,000.00	\$0.00
Francis Small Heritage Trust	\$2,000.00	\$2,000.00	\$2,000.00
Dorr Foundation	_		
	\$0.00	\$0.00	\$15,000.00
NH Moose Plate	\$0.00	\$0.00	\$21,328.00
Other grants	\$43,500.00	\$5,500.00	\$43,650.00
Total Grant Income	\$128,500.00	\$123,000.00	\$136,978.00
Federal Cares Act 2020	\$0.00	\$33,500.00	\$0.00
TOTAL INCOME	\$250,000.00	\$291,564.36	\$294,230.00
<u>EXPENSES</u>			
Daragnal		EV00 E0T	EV04
Personnel	FY2020	FY20 EST.	FY21
Bookkeeper	\$3,857.00	\$2,263.00	\$3,600.00
Executive Director Water Quality Coordinator 10%+	\$60,000.00	\$60,000.00	\$62,100.00
Education Coordinator 10%+	\$31,600.00	\$29,340.00	\$34,320.00
	MAA EAA AA	#00 075 00	
(Autroach Coordinator 100/ +	\$26,500.00	\$30,375.00	\$30,000.00
Outreach Coordinator 10%+	\$25,000.00	\$25,892.00	\$30,000.00 \$28,600.00
FICA	\$25,000.00 \$11,242.00	\$25,892.00 \$11,267.12	\$30,000.00 \$28,600.00 \$12,134.43
FICA FUTA & SUTA	\$25,000.00 \$11,242.00 \$2,004.00	\$25,892.00 \$11,267.12 \$1,700.00	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00
FICA FUTA & SUTA Payroll Management Fees	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$9,000.00
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3 Retirement Contributions 2%	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00 \$0.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$9,000.00 \$1,930.00
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3 Retirement Contributions 2% Workers Comp	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00 \$0.00 \$481.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00 \$1,000.00	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$9,000.00 \$1,930.00 \$1,000.00
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3 Retirement Contributions 2% Workers Comp AmeriCorps Fee - SLA	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00 \$0.00 \$481.00 \$0.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00 \$1,000.00 \$4,000.00	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$9,000.00 \$1,930.00 \$1,000.00 \$6,000.00
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3 Retirement Contributions 2% Workers Comp AmeriCorps Fee - SLA Total Personnel	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00 \$0.00 \$481.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00 \$1,000.00	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$9,000.00 \$1,930.00 \$1,000.00 \$6,000.00
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3 Retirement Contributions 2% Workers Comp AmeriCorps Fee - SLA Total Personnel Travel	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00 \$481.00 \$0.00 \$170,984.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00 \$1,000.00 \$4,000.00 \$175,777.55	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$9,000.00 \$1,930.00 \$1,000.00 \$6,000.00 \$200,144.43
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3 Retirement Contributions 2% Workers Comp AmeriCorps Fee - SLA Total Personnel Travel Executive Director	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00 \$481.00 \$0.00 \$170,984.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00 \$1,000.00 \$4,000.00 \$175,777.55	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$9,000.00 \$1,930.00 \$1,000.00 \$6,000.00 \$200,144.43
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3 Retirement Contributions 2% Workers Comp AmeriCorps Fee - SLA Total Personnel Travel Executive Director AmeriCorps Members	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00 \$481.00 \$0.00 \$170,984.00 \$1,000.00 \$3,000.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00 \$1,000.00 \$4,000.00 \$175,777.55 \$951.59 \$2,474.00	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$9,000.00 \$1,930.00 \$1,000.00 \$6,000.00 \$200,144.43
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3 Retirement Contributions 2% Workers Comp AmeriCorps Fee - SLA Total Personnel Travel Executive Director AmeriCorps Members Education Coordinator	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00 \$0.00 \$481.00 \$0.00 \$170,984.00 \$1,000.00 \$3,000.00 \$1,500.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00 \$1,000.00 \$4,000.00 \$175,777.55 \$951.59 \$2,474.00 \$1,385.00	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$9,000.00 \$1,930.00 \$6,000.00 \$200,144.43 \$1,000.00 \$2,500.00 \$1,200.00
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3 Retirement Contributions 2% Workers Comp AmeriCorps Fee - SLA Total Personnel Travel Executive Director AmeriCorps Members Education Coordinator Water Quality Coordinator	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00 \$481.00 \$0.00 \$170,984.00 \$1,000.00 \$3,000.00 \$1,500.00 \$1,100.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00 \$1,000.00 \$4,000.00 \$175,777.55 \$951.59 \$2,474.00 \$1,385.00 \$300.00	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$9,000.00 \$1,930.00 \$6,000.00 \$200,144.43 \$1,000.00 \$2,500.00 \$750.00
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3 Retirement Contributions 2% Workers Comp AmeriCorps Fee - SLA Total Personnel Travel Executive Director AmeriCorps Members Education Coordinator Water Quality Coordinator Outreach Coordinator	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00 \$481.00 \$0.00 \$170,984.00 \$1,000.00 \$1,500.00 \$1,100.00 \$1,000.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00 \$1,000.00 \$4,000.00 \$175,777.55 \$951.59 \$2,474.00 \$1,385.00 \$300.00 \$446.00	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$9,000.00 \$1,930.00 \$1,000.00 \$6,000.00 \$200,144.43 \$1,000.00 \$2,500.00 \$750.00 \$500.00
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3 Retirement Contributions 2% Workers Comp AmeriCorps Fee - SLA Total Personnel Travel Executive Director AmeriCorps Members Education Coordinator Water Quality Coordinator	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00 \$481.00 \$0.00 \$170,984.00 \$1,000.00 \$3,000.00 \$1,500.00 \$1,100.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00 \$1,000.00 \$4,000.00 \$175,777.55 \$951.59 \$2,474.00 \$1,385.00 \$300.00	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$9,000.00 \$1,930.00 \$1,000.00 \$6,000.00 \$200,144.43 \$1,000.00 \$2,500.00 \$750.00 \$500.00
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3 Retirement Contributions 2% Workers Comp AmeriCorps Fee - SLA Total Personnel Travel Executive Director AmeriCorps Members Education Coordinator Water Quality Coordinator Outreach Coordinator Total Travel Occupancy	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00 \$481.00 \$0.00 \$170,984.00 \$1,000.00 \$3,000.00 \$1,500.00 \$1,100.00 \$1,000.00 \$7,600.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00 \$1,000.00 \$4,000.00 \$175,777.55 \$951.59 \$2,474.00 \$1,385.00 \$300.00 \$446.00 \$5,556.59	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$1,930.00 \$1,000.00 \$6,000.00 \$200,144.43 \$1,000.00 \$2,500.00 \$1,200.00 \$750.00 \$500.00
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3 Retirement Contributions 2% Workers Comp AmeriCorps Fee - SLA Total Personnel Travel Executive Director AmeriCorps Members Education Coordinator Water Quality Coordinator Outreach Coordinator Total Travel Occupancy Huntress Kerosene	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00 \$481.00 \$0.00 \$170,984.00 \$1,000.00 \$1,500.00 \$1,100.00 \$1,000.00 \$7,600.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00 \$1,000.00 \$4,000.00 \$175,777.55 \$951.59 \$2,474.00 \$1,385.00 \$300.00 \$446.00 \$5,556.59	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$9,000.00 \$1,930.00 \$1,000.00 \$6,000.00 \$200,144.43 \$1,000.00 \$750.00 \$5,950.00 \$750.00
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3 Retirement Contributions 2% Workers Comp AmeriCorps Fee - SLA Total Personnel Travel Executive Director AmeriCorps Members Education Coordinator Water Quality Coordinator Outreach Coordinator Total Travel Occupancy Huntress Kerosene Blue Heron Propane	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00 \$481.00 \$0.00 \$170,984.00 \$1,000.00 \$1,500.00 \$1,100.00 \$1,000.00 \$7,600.00 \$500.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00 \$1,000.00 \$4,000.00 \$175,777.55 \$951.59 \$2,474.00 \$1,385.00 \$300.00 \$446.00 \$5,556.59	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$9,000.00 \$1,930.00 \$1,000.00 \$200,144.43 \$1,000.00 \$2,500.00 \$750.00 \$5,950.00 \$750.00 \$2,000.00
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3 Retirement Contributions 2% Workers Comp AmeriCorps Fee - SLA Total Personnel Travel Executive Director AmeriCorps Members Education Coordinator Water Quality Coordinator Outreach Coordinator Total Travel Occupancy Huntress Kerosene Blue Heron Propane Snow Plow HH & BHH (& lawn)	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00 \$481.00 \$0.00 \$170,984.00 \$1,000.00 \$1,500.00 \$1,100.00 \$1,000.00 \$7,600.00 \$500.00 \$2,500.00 \$1,200.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00 \$1,000.00 \$4,000.00 \$175,777.55 \$951.59 \$2,474.00 \$1,385.00 \$300.00 \$446.00 \$5,556.59 \$522.00 \$1,081.00 \$1,210.00	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$9,000.00 \$1,930.00 \$1,000.00 \$6,000.00 \$200,144.43 \$1,000.00 \$750.00 \$5,950.00 \$750.00 \$1,400.00 \$2,000.00 \$1,400.00
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3 Retirement Contributions 2% Workers Comp AmeriCorps Fee - SLA Total Personnel Travel Executive Director AmeriCorps Members Education Coordinator Water Quality Coordinator Outreach Coordinator Total Travel Occupancy Huntress Kerosene Blue Heron Propane Snow Plow HH & BHH (& lawn) General Maintenance	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00 \$481.00 \$0.00 \$170,984.00 \$1,000.00 \$1,500.00 \$1,100.00 \$1,000.00 \$7,600.00 \$500.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00 \$1,000.00 \$4,000.00 \$175,777.55 \$951.59 \$2,474.00 \$1,385.00 \$300.00 \$446.00 \$5,556.59	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$9,000.00 \$1,930.00 \$1,000.00 \$6,000.00 \$200,144.43 \$1,000.00 \$750.00 \$5,950.00 \$750.00 \$1,400.00 \$1,400.00 \$1,500.00
FICA FUTA & SUTA Payroll Management Fees Health Insurance - Exec Director Health Reimbursement @ \$250/mo. X 3 Retirement Contributions 2% Workers Comp AmeriCorps Fee - SLA Total Personnel Travel Executive Director AmeriCorps Members Education Coordinator Water Quality Coordinator Outreach Coordinator Total Travel Occupancy Huntress Kerosene Blue Heron Propane Snow Plow HH & BHH (& lawn)	\$25,000.00 \$11,242.00 \$2,004.00 \$1,000.00 \$9,300.00 \$0.00 \$481.00 \$0.00 \$170,984.00 \$1,000.00 \$1,500.00 \$1,100.00 \$1,000.00 \$7,600.00 \$500.00 \$2,500.00 \$1,200.00	\$25,892.00 \$11,267.12 \$1,700.00 \$1,190.43 \$8,750.00 \$0.00 \$1,000.00 \$4,000.00 \$175,777.55 \$951.59 \$2,474.00 \$1,385.00 \$300.00 \$446.00 \$5,556.59 \$522.00 \$1,081.00 \$1,210.00	\$30,000.00 \$28,600.00 \$12,134.43 \$2,300.00 \$100.00 \$9,060.00 \$9,000.00 \$1,930.00 \$6,000.00 \$200,144.43 \$1,000.00 \$2,500.00 \$1,200.00

Electric HH & BHH	\$2,000.00	\$1,999.00	\$2,250.00
Internet & Phone HH & BHH	\$2,000.00	\$2,291.00	\$2,600.00
Insurance - D & O	\$0.00	\$1,723.00	\$1,723.00
Insurance	\$4,692.00	\$4,771.00	\$5,000.00
Total Occupancy	\$14,392.00	\$14,955.00	\$21,223.00
	φ14,392.00	φ14,333.00	ΨΣ 1,ΣΣ3.00
Ann. Meeting/Watershed Celebration	FY2020	FY20 EST.	FY21
Venue & Meals	\$3,500.00	\$1,300.00	\$1,500.00
Speaker Fee	\$500.00	\$0.00	\$500.00
Other - invitations, awards	\$1,475.00	\$665.00	\$1,500.00
Total Annual Meeting	\$5,475.00	\$1,965.00	\$3,500.00
Office Expenses			
Office Supplies	\$2,300.00	\$705.00	\$1,500.00
Office Equipment	\$2,000.00	\$400.00	\$1,500.00
Postage	\$1,800.00	\$1,661.00	\$1,800.00
Printing - Newsletter	\$3,800.00	\$3,378.00	\$3,000.00
Printing - Letterhead/other	\$1,500.00	\$1,742.00	\$2,000.00
Total Office Expense	\$11,400.00	\$7,886.00	\$9,800.00
Program Expenses	-		
Consultants - DES Grant	\$8,525.00	\$8,525.00	\$0.00
Consultants - Board/Land Trust	\$4,468.00	\$4,468.00	\$6,000.00
VLAP Deep Water Testing	\$1,200.00	\$300.00	\$1,200.00
UNH Phosphorous Testing	\$3,000.00	\$2,808.00	\$3,000.00
Equipment & Supplies - Water Quality	\$2,500.00	\$1,500.00	\$1,500.00
Equipment & Supplies - Moose Plate	\$0.00	\$0.00	\$14,621.00
Equipment & Supplies - Education	\$2,500.00	\$500.00	\$1,500.00
Equipment & Supplies - BMP/DES	\$2,000.00	\$800.00	\$500.00
Road Salt Program Expenses			\$0.00
Stream Crossings Project Expenses	\$0.00	\$0.00	\$1,000.00
Boundary Plates - Land Trust Exp	\$0.00	\$0.00	\$1,000.00
Total Program Expenses	\$24,193.00	\$18,901.00	\$30,321.00
Training & Conferences	\$3,250.00	\$437.90	\$1,500.00
Marketing Expense (consultant)	\$0.00	\$0.00	\$2,500.00
Fees & Dues	_		
Accounting	\$3,000.00	\$3,000.00	\$3,500.00
Filing Fees	\$175.00	\$175.00	\$175.00
Legal Fees	\$3,000.00	\$6,500.00	\$2,000.00
Memberships (LTA/NHLTC/NHCNP)	\$1,000.00	\$1,993.00	\$1,200.00
Subscriptions	\$300.00	\$0.00	\$200.00
Fundraising expenses (donor research)	\$2,500.00	\$2,500.00	\$2,700.00
Land Trust Insurance	\$650.00	\$649.00	\$700.00
Bank & PayPal Fees	\$350.00	\$290.80	\$300.00
Software & Info Tech	\$1,500.00	\$1,303.00	\$1,400.00
Total Fees & Dues	\$12,475.00	\$16,410.80	\$12,175.00
Stephanie Barnes Memorial			\$7,000.00
Miscellaneous	_ \$231.00	\$100.00	\$117.00
TOTAL EXPENSES	\$250,000.00	\$241,989.84	\$294,230.43
			+== ·, = ==··•
1	+	+	

Green Mountain Conservation Group Ge	eneral Operating B	Sudget		
FY20 Approved, FY20 Estimated & Proposed F	Y21 Budget	date: 1-11-21		DIRECT
General Income	FY 2020	EST 2020	FY21	PROJECT EXP
Ticket Sales - Ann. Meeting & other	\$2,500.00	\$1,540.00	\$2,000.00	
Auction & Events	\$3,500.00	\$3,206.00	\$4,000.00	
Individual Donations <250	\$21,500.00	\$35,000.00	\$32,150.00	
Individual Donations >250	\$50,000.00	\$76,000.00	\$60,000.00	
Business & Corporate	\$2,500.00	\$1,250.00	\$1,250.00	
BHH - Facility Rental	\$750.00	\$0.00	\$0.00	
Bequests	\$30,000.00	\$0.00	\$47,752.00	
Town Contributions - Water Quality	\$10,500.00	\$6,600.00	\$8,600.00	
Program Revenue - Water Quality	\$0.00	\$0.00	\$1,500.00	
Interest	\$15.00	\$0.00	\$0.00	
GMCG Land Trust Fund	\$3,500.00	\$3,510.00	\$0.00	
Miscellaneous Income	\$235.00	\$10.00	\$0.00	
General Income subtotal	\$125,000.00	\$127,116.00	\$157,252.00	
Grant Income				
NHDES - 2nd year balance due	\$29,000.00	\$29,000.00	\$0.00	
NHCF - confirmed (20K + 4K D.A.)	\$4,000.00	\$24,000.00	\$20,000.00	
Royal Little Family Fdn (10k rec.)	\$45,000.00	\$45,000.00	\$20,000.00	
Roy Foundation - submitted	\$0.00	\$0.00	\$15,000.00	
Tamworth Foundation	\$5,000.00	\$5,000.00	\$0.00	
Francis Small Heritage Trust	\$2,000.00	\$2,000.00	\$2,000.00	
Dorr Foundation - confirmed	 \$0.00	\$0.00	\$15,000.00	
NH Moose Plate - confirmed	\$0.00	\$0.00	\$21,328.00	
Saco River SCP - Regrant	\$0.00	\$0.00	\$25,000.00	
Other grants (FY20 Davis & Quimby)	\$40,000.00	\$7,000.00	\$16,420.00	
Total Grant Income	\$125,000.00	\$112,000.00	\$134,748.00	
Federal Cares Act 2020	\$0.00	\$33,500.00	4.0. ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
TOTAL INCOME	\$250,000.00	\$272,616.00	\$292,000.00	
EXPENSES	_			
new expense lines in red font	_			
Personnel	FY2020	FY20 EST.	FY21	
Bookkeeper (process payroll FY21)	\$3,857.00	\$2,000.00	\$3,600.00	
Executive Director	\$60,000.00	\$60,000.00	\$62,100.00	
Water Quality Coordinator 10%+	\$31,600.00	\$28,253.00	\$34,320.00	
Education Coordinator 10%+	\$26,500.00	\$27,584.00	\$30,000.00	
Outreach Coordinator 10%+	\$25,000.00	\$25,089.00	\$28,600.00	
FICA	\$11,242.00	\$11,000.00	\$12,134.43	
FUTA & SUTA	\$2,004.00	\$1,700.00	\$2,300.00	
Payroll Management Fees	\$1,000.00	\$1,000.00	\$100.00	
Health Insurance - Exec Director	\$9,300.00	\$8,701.00	\$9,060.00	
Health allowance @ \$250/mo. X 3	\$0.00	\$0.00	\$9,000.00	
Retirement Contributions 2%	\$0.00	\$0.00	\$1,930.00	
Workers Comp	\$481.00	\$1,000.00	\$1,000.00	
AmeriCorps Fee - SLA	\$0.00	\$4,000.00	\$6,000.00	
Total Personnel	\$170,984.00	\$170,327.00	\$200,144.43	
Travel				
Executive Director	\$1,000.00	\$951.00	\$1,000.00	
AmeriCorps Members	\$3,000.00	\$2,700.00	\$2,500.00	
Education Coordinator	\$1,500.00	\$1,100.00	\$1,200.00	
Water Quality Coordinator	\$1,100.00	\$300.00	\$750.00	
Outreach Coordinator	\$1,000.00	\$400.00	\$500.00	
Total Travel	\$7,600.00	\$5,451.00	\$5,950.00	
Occupancy				
Huntress Kerosene	\$500.00	\$522.00	\$750.00	
Blue Heron Propane	\$2,500.00	\$1,500.00	\$2,000.00	
Snow Plow HH & BHH (& lawn)	\$1,200.00	\$1,400.00	\$1,400.00	

General Maintenance	\$1,500.00	\$1,500.00	\$1,500.00	
Replace Huntress Kerosene Mon.	\$0.00	\$0.00	\$3,000.00	
BHH Security Measures	\$0.00	\$0.00	\$1,000.00	
Electric HH & BHH	\$2,000.00	\$2,000.00	\$2,250.00	
Internet & Phone HH & BHH	\$2,000.00	\$2,400.00	\$2,600.00	
Insurance - D & O	\$0.00	\$1,723.00	\$1,723.00	
Insurance	\$4,692.00	\$4,700.00	\$5,000.00	
Total Occupancy	\$14,392.00	\$15,745.00	\$21,223.00	
Annual Meeting	FY2020	FY20 EST.	FY21	
Venue & Meals (Fall 2021 if poss)	\$3,500.00	\$1,300.00	\$1,500.00	
Speaker Fee	\$500.00	\$0.00	\$500.00	
Other - invitations, awards	\$1,475.00	\$665.00	\$1,500.00	
Total Annual Meeting	\$5,475.00	\$1,965.00	\$3,500.00	
•		, ,	,,,,,,,,,,	
Office Expenses Office Supplies		00 000	¢1 500 00	
Office Equipment	\$2,300.00 \$2,000.00	\$900.00 \$400.00	\$1,500.00 \$1,500.00	
Postage	\$2,000.00	\$400.00	\$1,800.00	
Printing - Newsletter	\$1,800.00	\$1,800.00	\$3,000.00	
Printing - Letterhead/other	\$3,800.00 \$1,500.00	\$2,000.00	\$2,000.00	
Total Office Expense	\$11,400.00	\$8,600.00	\$9,800.00	
•	—	ψο,σσσ.σσ	Ψο,οσο.σσ	
Program Expenses		40 -0- 00		
Consultants - DES Grant	\$8,525.00	\$8,525.00	\$0.00	
Consultants - Board/Land Trust	\$4,468.00	\$5,400.00	\$6,000.00	
VLAP Deep Water Testing	\$1,200.00	\$300.00	\$1,200.00	
UNH Phosphorous Testing Equipment & Supplies - Water Quality	\$3,000.00	\$1,500.00	\$3,000.00	*44.004.00
Equipment & Supplies - Water Quality Equipment & Supplies - Education	\$2,500.00	\$1,500.00	\$1,500.00	\$14,621.00
Equipment & Supplies - Education Equipment & Supplies - BMP/DES	\$2,500.00	\$500.00 \$800.00	\$1,500.00 \$500.00	
Stream Crossings Project Expenses	\$2,000.00 \$0.00	\$0.00	\$1,000.00	
Boundary Plates - Land Trust Exp	\$0.00	\$0.00	\$1,000.00	
Total Program Expenses	\$24,193.00	\$18,525.00	\$15,700.00	
Training & Conferences	\$3,250.00	\$500.00	\$1,500.00	
Marketing Expense (consultant)	\$0.00	\$0.00	\$2,500.00	
		ψ0.00	Ψ2,300.00	
Fees & Dues Accounting		\$3,000.00	\$3,500.00	
Filing Fees	\$3,000.00	\$3,000.00	\$3,500.00 <u> </u>	
Legal Fees	\$3,000.00	\$6,500.00	\$2,000.00	
7	_			
Memberships (LTA/NHLTC/NHCNP) Subscriptions	\$1,000.00	\$1,200.00	\$1,200.00	
•	\$300.00	\$100.00	\$200.00	
Fundraising expenses (donor research) Land Trust Insurance	\$2,500.00	\$2,700.00	\$2,700.00	
	_			
	_			
	_			
	φ12,475.00	φ10,110.00	φ12,175.00	
BARNES MEMORIAL				\$7,000.00
Miscellaneous	\$231.00	\$0.00	\$117.00	
TOTAL EXPENSES	\$250,000.00	\$236,888.00	\$272,609.43	\$21,621.00
Land Trust Insurance Bank & PayPal Fees Software & Info Tech Total Fees & Dues BARNES MEMORIAL Miscellaneous	\$650.00 \$350.00 \$1,500.00 \$12,475.00 \$231.00	\$650.00 \$250.00 \$1,200.00 \$15,775.00	\$700.00 \$300.00 \$1,400.00 \$12,175.00 \$117.00	

Moose Plate Project Budget Grant award: \$21,328

	\$21,328.00
Equipment	\$13,056.00
Supplies & Materials	\$1,565.00
Administrative Expense	\$600.00
Staff Wages	\$6,107.00

Barnes Estate Bequest

47,751.56

Memorial Expenses	7,751.56
Research	10,000
Education	10,000
Advocacy/Outreach	10,000
Land Trust	10,000
	47,751.56